

## PostNord and Palletways strengthen their collaboration

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PostNord and UK pallet delivery company Palletways have signed a new agreement regarding distribution to Palletways' European customers to and from the Nordic region.

Palletways is Europe's largest pallet delivery network with over 400 depots strategically positioned across 20 countries. Since 2012, Palletways has been PostNord's distributor of pallets to and within Western Europe.

PostNord also has strong partnerships with European players in groupage (CargoLine) and parcel (DPD) to bring customers a strong network when it comes to deliveries within Europe.

Palletways are now expanding its operations to the Nordic countries and sign an agreement with PostNord for the distribution of pallet shuttles between the Nordic region and the Eurozone. The agreement commences in October, 2018.

"Through Palletways, our customers have access to one of Europe's most established and competent pallet delivery networks. With the new agreement, we are able to prove that

our network is the best choice for Palletways' European customers in terms of deliveries to the Nordic region," says Tim Jørnsen, Executive Vice President eCommerce & Logistics at PostNord Group.

"We are continuously looking for opportunities to expand and enhance our offer to our members and customers and this new coverage presents a very exciting moment for the business. The service is fully integrated with the existing network, meaning customers and members have a seamless connection to any point in the Nordics. There is a clear opportunity to support companies from across Europe moving pallets to their customers in the Nordic territories – for example the UK exports some £25 billion of goods to the Nordics annually," says Luis Zubialde, Chief Operating Officer of Palletways Group.

Source: [PostNord](#)